

Execution Focused Leadership

Motivation Basics

- Understand what makes them tick.

Praise

- Straight forward, quick and easy....you will shock your people in the process.

Communication Process

- That's not what I told them.....what went wrong?

Listening

- Do I really have to.....it's a lot of hard work?

Walking the Floor.....whether you have a plant floor or cubes!

- Systematically enhance visibility.
- Eliminate issues.
- Structuring your day to maximize floor time.

Performance Management/Appraisals

- Taking the dread out of the event; so Supervisors actually do them.
- Drive results; and not ruin your people.

Discipline

- If it feels good.....don't do it!
- Change behavior.

Flawless terminations

- Taking the fear out the process....it's easier than you think.

Decision Making

- Get to the best solution to the problems that you face.
- Delegating.....there is a time to delegate and a time to lead.....deciding when to do it is the key.

Dealing with employee baggage

- Recognizing the quicksand.....and avoiding it while still dealing with the issues.